

## Message Text

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PAGE 01 NEW DE 00510 101642Z

41

ACTION EB-07

INFO OCT-01 NEA-09 ISO-00 COME-00 CAB-02 CIAE-00 DODE-00

DOT-00 INR-07 NSAE-00 RSC-01 FAA-00 OMB-01 L-02 PA-01

PRS-01 EUR-12 TRSE-00 MC-01 SS-15 NSC-05 USIA-06 /071 W

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R 101440Z JAN 75

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 6239

INFO AMEMBAEMY BEIRUT

LIMITED OFFICIAL USE NEW DELHI 510

E. O. 11652: N/A

TAGS: EAIR, IN

SUBJECT: LOCKHEED

REF: A. STATE 4214; B. BEIRUT 363

1. FRENCH MINISTER AND OFERS TELL US INDIAN AIRLINES IS NEGOTIATING SERIOUSLY FOR THREE A-300B'S BUT DEAL HAS NOT GONE THROUGH. AIRBUS SUPPORTERS IN AIRLINE ARE EMPHASIZING FAVORABLE FINANCING, REPORTEDLY 7 PERCENT ON WHOLE \$100 MILLION PACKAGE. GOI HAS NOT APPROVED TRANSACTION, AND KNOWLEDGEABLE SOURCE HERE DOUBTS IT WILL DO SO IN NEAR FUTURE.

2. MEANWHILE, LOCKHEED/ROLLS-ROYCE TEAM ARRIVED JANUARY 8 FOR STAY OF ABOUT TWO WEEKS AND HAS ALREADY SPENT TWO FULL DAYS IN TALKS AT AIRLINE. WE UNDERSTAND FURTHER THAT BOEING PLANS A VISIT LATER THIS MONTH.

3. THUS, AIRBUS SALE IS NOT YET A FOREGONE CONCLUSION, AND IT IS QUESTIONABLE WHETHER GOI IS PREPARED TO APPROVE SUCH A HUGE IMPORT COMMITMENT IN PRESENT PERIOD OF ECONOMIC DISTRESS AND LARGE FOREIGN EXCHANGE OUTLAYS  
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PAGE 02 NEW DE 00510 101642Z

OF FOOD AND OIL. HOWEVER, GOI MIGHT

DECIDE TO APPROVE ACQUISITION OF BADLY NEEDED  
CAPACITY, AND TERMS OF FINANCE WILL BE CRUCIALLY  
IMPORTANT.  
SCHNDEIDER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES, CONTRACTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975NEWDE00510  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750011-0073  
**From:** NEW DELHI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750162/aaaaccfu.tel  
**Line Count:** 65  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 4214, 75 BEIRUT 363  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 AUG 2003  
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**Review Exemptions:** n/a  
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**Review Referrals:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** LOCKHEED  
**TAGS:** EAIR, IN, FR, AIR INDIA, LOCKHEED  
**To:** STATE  
**Type:** TE  
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